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 VMG HEALTH  
WE VALUE HEALTHCARE



**Our experience spans the industry**

VMG Health serves a diverse group of healthcare clients, including:

- Investor-Owned Hospital Companies
- Non-Profit Hospital Systems
- Ancillary Service Development Companies
- Independent Surgery Centers
- Imaging and Other Ancillary Providers
- Venture Capital and Financial Organizations
- Physician Organizations
- Managed Care Organizations

**PROVIDING INSIGHT.  
CREATING VALUE.**

The healthcare industry is an intricate web of services, affiliations, and legal mandates that grows increasingly complex every day. For healthcare organizations seeking to grow, maximize profitability or form new strategic partnerships, having a relationship with financial experts who thoroughly understand the value drivers in today's healthcare industry is absolutely essential.

VMG Health is recognized by leading healthcare systems as one of the most trusted valuation and transaction advisors in the U.S. Unlike most firms, which generally serve a wide variety of industries, healthcare is our only area of focus, and our client list includes virtually every type of healthcare service provider in markets throughout the U.S. and around the world - from hospitals and healthcare networks to standalone facilities and ancillary service providers.

**INDUSTRY-LEADING EXPERTISE.  
SINGLE-MINDED FOCUS.**

Because we are so well acquainted with the market, financial, operational, and legal issues that continually challenge the healthcare industry, VMG Health provides thorough insights and defensible documentation that enable providers to identify and address barriers more quickly and achieve levels of financial performance that are sustainable over the long haul.

**RECOGNIZED IN HEALTHCARE.  
TRUSTED WORLDWIDE.**

When your circumstances call for a comprehensive fair market valuation, advice on the sale or acquisition of a business, or joint-venture development assistance, VMG Health offers a unique understanding of the relationships, requirements and business issues that surround today's healthcare facilities.

For more information on the VMG Health team and how we can bring more value to your healthcare enterprise, contact us at 214-369-4888, or visit us online at [www.vmghealth.com](http://www.vmghealth.com).

## OUR PRIMARY PRACTICE AREAS INCLUDE:

### VALUATION SERVICES

#### Enhancing market share for buyers and sellers

VMG Health performs more than 500 healthcare valuations each year in support of mergers, acquisitions, asset sales, joint ventures, divestitures, reorganizations, and litigation activities. Beyond providing an assessment of the fair market value of the business, our process helps providers gain more insight into transaction structures, value and profitability drivers, and other areas that require careful review, which ultimately helps them enhance their operations and business potential.

### TRANSACTION ADVISORY SERVICES

#### Developing partnerships for success

Markets evolve, new technologies emerge, relationships change and opportunities arise. VMG Health helps buyers and sellers plan proactively - or quickly adapt - by providing thorough and objective financial insights at a strategic level, including valuations, financial projections, market and investment analyses, and assistance with financial structures, terms, and documentation. When VMG Health represents our client's interests, our clients gain value.

### JOINT VENTURE RELATIONSHIP DEVELOPMENT

#### To facilitate market growth

Healthcare is a business based on relationships - but the limits and definitions of those relationships can be as varied as the number of specialties in the industry. Whether the joint venture involves a hospital, surgery center, cath lab, or any other facility relationship, VMG Health provides strategic and financial services to help ensure a mutually beneficial outcome, including initial analysis, feasibility, relationship structure, and strategy development to assistance with terms, planning, and documentation.

#### Our expertise spans the market

VMG Health offers unparalleled knowledge and insight into healthcare entities including:

- Acute Care Hospitals
- Specialty Hospitals
- Surgery Centers
- Rehab Hospitals
- LTAC Hospitals
- Skilled Nursing Facilities
- Diagnostic Imaging Centers
- Cath Labs
- Laboratories
- Physical Therapy Centers
- Dialysis Centers
- Radiation Therapy Centers
- Cancer Centers
- Physician Practices





# VMG HEALTH

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