



Jen Johnson

Managing Director

jenj@vmghealth.com

Jen Johnson, Managing Director of Professional Service Agreements with VMG Health, is dedicated to the valuation of professional service arrangements. Her expertise is related to the in-depth knowledge required to understand the Fair Market Value challenges, market data and regulatory guidelines associated with valuing professional service arrangements associated with both healthcare systems and life sciences companies.

Mrs. Johnson has valued a multitude of professional services including call coverage, medical directorships, subsidies, clinical coverage, physician consulting, co-management and management, billing, development, intellectual property, and quality initiatives. In addition, she has published several articles focusing on Fair Market Value and physician compensation, covering topics such as physicians in administrative roles, call coverage and quality incentives. Her role with life sciences companies includes membership on the Fair Market Value Subcommittee for the Investigator Initiated-Sponsored Research Association (IISRA).

Mrs. Johnson began her valuation career with KPMG, LLP in their Forensic and litigation Services department in 1998, where she worked directly under experts in the field of finance, accounting and economics. She has worked at University of North Texas as a finance professor, where she taught *Liquidity & Capital Management* and *Investments*. Prior to that, she earned her MBA in Finance and the Chartered Financial Analyst designation, while working for several companies in a consulting capacity. Her consulting work included business valuation, financial projections and operational systemizations. Mrs. Johnson earned her bachelors degree in Finance from the University of North Texas, Cum Laude.

Mrs. Johnson is a member of the following organizations:

- American Health Lawyers Association
- Radiology Business Management Association
- Chartered Financial Analyst Institute

1

www.vmghealth.com

2

Three Galleria Tower 13155 Noel Rd., Ste. 2400 Dallas, TX
214-369-4888

3

3100 West End Ave., Ste. 940 Nashville, TN
615-777-7300



Experts in Fair Market Value. Focused on Healthcare. Trusted by Clients.